

Historic, Archive Document

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Wholesale TRADE LIST

FALL 1918

Onarga Nursery Co.

(Not Incorporated)

CULTRA BROS., Mgrs. ONARGA, ILL.

SPECIAL PRICES ON QUANTITIES

BARBERRY THUNBERGII
PRIVET IBOTA
FORSYTHIA
PHILADELPHUS
SNOWBERRY

W R I T E U S

SPECIAL PRICES ON LINING OUT STOCK. SEE PAGES 19, 20, 21 AND 22

We are in a position to contract and grow you from a few thousand to several hundred thousand lining out stock. Let us figure with you.

TERMS OF SALE

The following prices are net, boxing and baling at cost. A certificate of inspection will accompany each order. All complaints must be entered within five days after receipt of goods.

In no case will we assume responsibility after consignment to purchaser. When losses occur by delays or other causes of whatever nature while goods are in transit make claim **AT ONCE** on the forwarding companies.

While we exercise the utmost diligence and care to have our stock true to name, and hold ourselves in readiness on proper proof, to replace all trees, etc., that may prove otherwise, or refund the amount paid, it is mutually understood and agreed between the purchaser and ourselves that we shall in no case be liable for any sum greater than the amount originally received for said trees, etc., that prove untrue.

All orders are accepted by us upon the mutual agreement between the purchaser and ourselves that we shall not be responsible for other damages.

This catalogue cancels all previous price lists. Prices net no discount.

Reference: Onarga State Bank, Onarga, Illinois; Mercantile Agencies

FRUIT DEPARTMENT

APPLES—

Apples and Crabs,

	10	100	1000
1 inch stems.....\$	3.00	\$ 25.00	
11-16 and up.....	2.50	20.00	
5-8 and up.....	2.00	17.50	

SUMMER

Benoni, Duchess, Red Astrachan, Yellow Transparent, Golden Sweet, Early Harvest.

FALL

Grimes Golden, Wealthy Snow, Maiden Blush.

WINTER

Baldwin, Golden Russet, Stayman's Wine-sap, Gano, Wolf River, Ben Davis, Tolman's Sweet, Delicious, N. W. Greening.

CRABS

Transcendent Crab, Hyslop Crab, Whitney Crab.

APRICOTS—

Apricot, Early Golden

	10	100	1000
4 ft.....\$	3.00		

CHERRIES—

Cherries, first class, general assortment.

	10	100	1000
¾ and up.....\$	2.50	\$ 22.00	
5-8 and up.....	2.00	18.00	
1½-2 inch stems..	6.00	50.00	
1-1½ inch stems....	5.00	40.00	

Montmorency, Black Tartarian Early Richmond

PLUMS—

Plums, first class, general assortment.

	10	100	1000
1 inch stems.....\$	3.00	\$ 25.00	
¾ and up.....	2.50	20.00	
5-8 and up.....	2.00	15.00	

Abundance	Burbank	Lombard
Weaver	Wild	Goose

PEACHES—

Peaches, first class, general assortment.

9-16 and up.....\$	1.75	15.00
7-16 to 9-16.....	1.50	12.00
3-4 ft.....	1.25	10.00

Kalamazoo, Hills Chili, Yellow St. John, Lemon Free, Engles Mammoth, Lemon Cling, Triumph, Greensboro, Early Crawford, Late Crawford, Champion, Crosby, Elbert, Gold Mine.

PEARS—

Pears, first class and up, general assortment.

	10	100	1000
¾ and up.....\$	2.50	\$ 20.00	
5-8 and up.....	2.00	15.00	

Varieties of Pears

Dutchess Flemish Beauty	Garber Howell	Keiffer Seckel
	10	100 1000

Bartlett.

1 inch stems.....	\$ 3.00	\$ 25.00
3/4 and up.....	2.50	20.00

Keiffer and Garber.

	10	100 1000
1 1/2 to 2 inch stems....	\$ 5.00	\$ 40.00
1 1/4-1 1/2 inch stems....	4.00	35.00

MULBERRY—**Mulberry, Russian.**

	10	100 1000
2 inch stems.....	\$ 7.50	\$ 50.00
10 to 12 feet.....	5.00	40.00
8 to 10 feet.....	3.00	25.00
5 to 7 feet.....	2.00	20.00
4 to 5 feet.....	1.50	14.00

QUINCE—**Quince, Orange, Champion.**

	10	100 1000
4 to 5 ft.....	\$ 2.50	\$ 20.00

SMALL FRUIT**CURRENTS AND GOOSEBERRIES—**

	10	100 1000
Currents, Black Champion, Naples, Lee's Pro- lific		

3 yr., heavy.....	\$ 1.00	\$ 4.00 \$ 20.00
Red, in assortment, 3 year No. 1.....	1.00	6.00 50.00
2 year, No. 1.....	.75	5.00 40.00

Gooseberries, Downing, Red Jacket, Pearl.

3 year No. 1.....	1.00	6.00 55.00
2 year .....	.75	5.00 45.00

GRAPE VINES—**Grape Vines, in assortment.**

	10	100 1000
3 year No. 1.....	\$ 1.25	\$ 6.00 \$ 50.00
2 year No. 1.....	1.00	5.00 45.00

Moore's Early	Catawba	Niagara	Agawam
Pocklington	Delaware	Brighton	Worden

Campbell's Early.

3 year No. 1.....	1.50	7.00
2 year No. 1.....	1.25	6.00 50.00

Concord, 3 yr. No. 1.....	1.00	5.00 40.00
2 year No. 1.....	.75	4.00 30.00

RASPBERRIES AND BLACKBERRIES—**Raspberries**

Columbian, purple....	\$.50	\$ 1.75 \$ 15.00
Cuthbert red .....	.50	1.50 12.00
Cumberland black..	.50	1.75 15.00
Gregg and Kansas		
Kansas black .....	.50	1.50 12.00
King and Loudon red	.50	1.50 12.00
St. Regis everbear- ing red .....	.50	1.75 12.50

	10	100	1000
Blackberries			
Erie, Mercereau, Eldorado, Snyder, Hardy, Tylor, Rathburn	\$.50	\$ 2.00	\$ 15.00
Dewberries			
Lucretia, Austin, tip plants .....	.50	2.00	15.00
STRAWBERRIES—			
	10	100	1000
Leading kinds in assortment .....		.50	4.00
Strawberries, Everbearing.			
Progressive, superb..	.50	1.50	10.00
RHUBARB AND GARDEN PLANTS—			
Rhubarb, Linneaus and Victoria.			
	10	100	1000
Large clumps	\$ 1.00	\$ 8.00	
Strong divisions.....	.75	5.00	30.00
1 year seedlings.....	.50	2.50	15.00
Asparagus, Conover's Palmetto.			
2 year No. 1.....	.25	.75	5.00
Horse Radish.....	.25	2.00	

ORNAMENTALS

ASH

American White

	10	100	1000
6 to 8 feet.....	\$ 1.50	\$ 13.00	
1 to 1½ inch stems...	2.50	20.00	
1½ to 1¾ inch stems	4.00	35.00	
2 inch stems.....	6.00	50.00	
3 inch stems.....	1.50	125.00	
4 inch stems.....	25.00	200.00	

European Mountain

6 to 8 feet.....	3.50	30.00
8 to 10 feet.....	5.00	40.00
10 to 12 feet.....	7.50	65.00

AILANTHUS

4 to 5 feet.....	2.00
5 to 6 feet.....	3.00

BOX ELDER

5 to 6 feet.....	1.75	15.00
6 to 8 feet.....	2.50	20.00
8 to 10 feet.....	3.00	25.00
1½ to 2 inch stems...	4.00	35.00
2 inch stems.....	5.00	

CATALPA SPECIOSA

3 to 4 feet.....	1.00	7.00
4 to 5 feet.....	1.25	10.00
5 to 7 feet.....	1.50	12.00
8 to 10 feet.....	2.50	20.00
10 to 12 feet.....	4.00	35.00
2 inch stems.....	5.00	40.00
2½ to 3 inch stems	8.00	70.00
3 inch stems.....	12.50	100.00
4 inch stems.....	20.00	150.00

	10	100	1000
CHESTNUT, HORSE			
6 to 8 feet.....\$	8.00		
8 to 10 feet.....	10.00		
1¾ to 2 inch stems....	15.00		
ELM			
American White.			
6 to 8 feet.....	2.50	20.00	
8 to 10 feet.....	3.00	25.00	
1¼ to 1½ in. stems..	4.00	35.00	
1¾ inch stems.....	6.00	50.00	
2 inch stems.....	8.00	75.00	
3 inch stems.....	12.50		
4 inch stems.....	25.00		
English and Scotch, globe head			
3 to 4 feet.....	2.50	20.00	
4 to 6 feet.....	3.00	25.00	
6 to 8 feet.....	4.00	35.00	
LINDEN			
American.			
6 to 8 feet.....	6.00		
8 to 10 feet.....	7.50		
10 to 12 feet.....	8.00		
European, 8 to 10 feet....	10.00		
LOCUST			
Honey.			
3 to 4 feet.....	3.00	25.00	
MAPLE			
Norway.			
6 to 8 feet.....	5.00	40.00	300.00
8 to 10 feet.....	6.00	50.00	400.00
10 to 12 feet.....	8.00	75.00	
1½ to 2 inch stems....	12.50	100.00	
2 inch stems.....	25.00	150.00	
Schwedleri.			
5 to 7 feet heavy branched	8.00	75.00	
7 to 9 feet.....	10.00	85.00	
10 feet branched.....	15.00	100.00	
2 to 2½ inches.....	35.00		
Soft or Silver.			
6 to 8 feet.....	1.50	12.50	
8 to 10 feet.....	2.00	18.00	
10 to 12 feet.....	3.50	30.00	
2 inch stems.....	5.00	40.00	
3 inch stems.....	12.50	100.00	
4 inch stems.....	20.00	150.00	
Wier's Cut Leaf.			
12 feet, very fine.....	10.00	75.00	
POPLAR CAROLINA			
	10	100	1000
6 to 8 feet.....	1.25	10.00	
8 to 10 feet.....	1.50	12.50	
10 to 12 feet.....	2.50	20.00	
1¼ to 1¾ inch stems	3.00	25.00	
1¾ inch stems.....	3.50	30.00	
2 inch stems.....	5.00	40.00	
2½ inch stems.....	7.00	60.00	
3 inch stems.....	15.00	125.00	

	10	100	1000
POPLAR LOMBARDY,			
6 to 8 feet.....	\$ 1.75	\$ 12.50	
8 to 10 feet.....	3.50	30.00	
10 to 12 feet.....	4.00	35.00	
1½ to 2 inch stems..	7.00	60.00	
2 to 2½ inch stems..	9.00	75.00	
2½ to 3 inch stems..	10.00		
SYCAMORE,			
American			
6 to 8 feet.....	2.50	20.00	
8 to 10 feet.....	4.00	30.00	
10 to 12 feet.....	5.50	45.00	
2 to 2½ inch stems..	10.00	75.00	
3 inch stems.....	15.00		
TULIP TREES,			
5 to 6 feet.....	3.50	30.00	
6 to 8 feet.....	4.50	40.00	
8 to 10 feet.....	5.00	45.00	
10 to 12 feet.....	7.50		
WALNUT,			
Japan,			
4 to 5 feet.....	3.00		
WILLOW,			
Golden,			
3 to 4 feet.....	1.00	8.00	75.00
4 to 5 feet.....	1.25	10.00	80.00
5 to 6 feet.....	1.50	12.50	
6 to 8 feet.....	3.00	20.00	
8 to 10 feet.....	4.00		
2 to 2½ inch stems	6.00		
Laurel Leaf,			
3 to 4 feet.....	1.00	9.00	75.00
4 to 6 feet.....	1.50	10.00	80.00
6 to 8 feet.....	2.50	20.00	
Pussy,			
5 to 6 feet.....	2.50		
6 to 8 feet.....	4.00		

WEeping TREES

BIRCH,			
Cut Leaf Weeping,			
7 to 8 feet.....	7.50		
8 to 10 feet.....	8.50		
CATAUPA BUNGEII, (Umbrella Tree)			
2 yr. heads.....	6.50	50.00	350.00
3 yr. heads.....	10.00	75.00	
4 yr. heads.....	15.00		
MULBERRY TEAS WEEPING,			
2 yr. heads.....	8.00	75.00	
3 yr. heads.....	10.00		

EVERGREENS

JUNIPER, Balled,			
Virginiana (Red Cedar)			
	10	100	1000
12 to 18 inches.....	4.50	40.00	
18 to 24 inches.....	6.00	50.00	
2 to 3 feet.....	10.00		
Pfitzeriana,			
18 to 24 inches, balled			
\$2.00 each	18.00		

	10	100	1000
Virginia Glauca,			
18 to 24 inches, balled			
\$1.50 each	12.50		
2 to 3 feet, balled,			
\$2.00 each	16.50		
PINUS,			
	10	100	1000
Mugo Balled.			
12 to 18 inches, \$1.25			
each	\$ 9.00		
Picea Pungens (Koester's Blue Spruce) genuine steel blue compact type, balled			
2 to 3 feet, \$3.25 each	30.00		
Picea Excelsia (Norway Spruce)			
12 to 18 inches.....	2.00	15.00	125.00
18 to 24 inches.....	2.50	18.00	150.00
2 to 3 feet.....	3.00	22.00	200.00
Thuyga Pyramidalis (Pyramidal Arbor Vitae) Balled			
2½ to 3 feet, \$1.25			
each	10.00	90.00	
3 to 4 feet, \$3.50 each	30.00	250.00	
Thuya, Globosa, (Globe Arborvitae)			
balled, 12 to 18 in....	10.00	70.00	

BARGAINS IN HEDGE PLANTS

Notice—The following plants we are offering for ornamental hedging are number One well branched plants; not as heavily branched as the ones we are offering under ornamental shrubs for landscape work but are fine for hedging purposes.

	10	100	1000
BARBERRY THUNBERGII,			
12 to 18 inches.....		\$ 4.00	\$ 35.00
18 to 24 inches.....		7.00	60.00
HONEYSUCKLE,			
Tartarian Bush and Grandifolia,			
2 to 3 feet.....		7.00	60.00
3 to 4 feet.....		8.00	70.00
PRIVET,			
ibota (hardy)			
18 to 24 inches.....		4.00	25.00
2 to 3 feet.....		5.00	35.00

DECIDUOUS SHRUBS

Our shrubs are well grown as we have the best shrub ground in the states. This stock is nice and bushy transplanted and will compare favorably with any stock on the market.

	10	100	1000
ALMOND,			
Double Flg. Pink, White,			
2 to 3 feet.....	\$ 2.00	\$ 17.00	
3 to 4 feet.....	2.50		
ALTHEA,			
Bush Form,			
18 to 24 inches.....	1.00	6.00	50.00
2 to 3 feet.....	1.25	9.00	80.00
3 to 4 feet.....	1.50	12.00	100.00
4 to 5 feet.....	1.75	15.00	135.00
Tree Form,			
3 to 4 feet.....	1.50	12.00	100.00
4 to 5 feet.....	2.00	15.00	125.00

	10	100	1000
ARALIA,			
Pentaphylla,			
2 to 3 feet.....	\$ 1.25	\$ 10.00	
3 to 4 feet.....	1.50	14.00	
Spinosa,			
2 to 3 feet.....	2.00	15.00	
3 to 4 feet.....	2.50	20.00	
BARBERRY,			
Yellow Flower,			
Thunbergii,			
12 to 18 inches, heavy	.70	5.00	40.00
18 to 24 inches, heavy	1.00	8.00	70.00
2 to 3 feet, heavy.....	1.50	12.00	100.00
BUCKTHORN,			
12 to 18 inches.....	.50	4.00	
18 to 24 inches.....	.75	6.00	
2 to 3 feet.....	1.00	8.00	
3 to 4 feet.....	1.25	9.00	
4 to 6 feet, heavy.....	1.75	15.00	
CALYCANTHUS,			
Redish Brown Flower,			
12 to 18 inches.....	.75	6.00	
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.50	12.00	
CARAGANA ARB, (Siberian Pea),			
18 to 24 inches.....	.75	6.00	
2 to 3 feet.....	1.00	8.00	
CORNUS,			
White Flower,			
Floridus, (Flowering Dogwood)			
1½ ft, well branched	1.50	12.00	
Lutea, (Yellow Twigged),			
2 to 3 feet.....	1.50		
3 to 4 feet.....	1.75		
Siberica, (Red Branched),			
18 to 24 inches.....	1.00	6.00	50.00
2 to 3 feet.....	1.25	8.00	75.00
3 to 4 feet.....	1.50	10.00	80.00
4 to 5 feet.....	1.75	15.00	
CYDONIA, Japonica,			
(Japan Quince) Red Flower,			
12 to 18 inches.....	.60	5.00	
18 to 24 inches.....	.75	7.00	
2 to 3 feet.....	1.25	10.00	
CRABS, Coronarius,			
Pink Flowering,			
3 to 4 feet.....	3.50	25.00	
4 to 5 feet.....	3.50	30.00	
5 to 7 feet.....	5.00	40.00	
Bechtel's Double Flowering Pink,			
3 to 4 feet.....	6.00	50.00	
4 to 5 feet.....	7.00	60.00	
DEUTZIA,			
White Flower,			
Crenata,			
3 to 4 feet.....	1.50	12.00	
Gracilis, (Dwarf)			
18 to 24 inches.....	1.75	14.00	

WHOLESALE PRICE LIST

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	10	100	1000
Pride of Rochester,			
3 to 4 feet.....\$	1.50	\$ 12.00	
Lemonet,			
3 yr., 18 to 24 inches..	1.75	14.00	
ELDER,			
White,			
Candensis,			
2 to 3 feet.....	1.00	8.00	
Fern Leaf,			
18 to 24 inches.....	.75	6.00	
2 to 3 feet.....	1.00	9.00	
3 to 4 feet.....	1.50	11.00	
4 to 5 feet.....	1.75	15.00	
5 to 6 feet.....	2.00	18.00	
Golden,			
18 to 24 inches.....	.75	7.00	
2 to 3 feet.....	1.00	10.00	
3 to 4 feet.....	1.50	12.00	
4 to 5 feet.....	1.75	15.00	
EUONYMOUS,			
Alatus,			
2 to 3 feet.....	1.75	15.00	
3 to 4 feet.....	2.50	20.00	
Bungeanus,			
2 to 3 feet.....	1.75	16.00	
Europus,			
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.75	12.00	
EXOCHORDA,			
White Flour,			
Grandiflora,			
2 to 3 feet.....	1.75	15.00	
FORSYTHIA, Yellow Flower.			
Intermedia, Vericlissima,			
Fortunea, Aurea,			
12 to 18 inches.....	.50	4.00	30.00
18 to 24 inches.....	.75	6.00	40.00
2 to 3 feet.....	1.00	7.00	50.00
3 to 4 feet.....	1.50	9.00	75.00
HYDRANGEA,			
White Flower,			
Paniculata Grandiflora,			
12 to 18 inches.....	.75	5.00	
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.50	12.00	
3 to 4 feet.....	1.75	15.00	
Tree,			
3 to 4 feet.....	3.00	25.00	
4 to 5 feet.....	4.00	35.00	
Arb. Grand.,			
18 to 24 inches.....	1.75	12.00	
2 to 3 feet.....	2.00	15.00	
HONEYSUCKLE,			
Red, White and Pink,			
In assortment,			
12 to 18 inches.....	.50	4.00	30.00
18 to 24 inches.....	.75	5.00	40.00
2 to 3 feet.....	1.00	8.00	60.00
3 to 4 feet.....	1.50	10.00	75.00
4 to 5 feet.....	1.75	15.00	

	10	100	1000
KERRIA,			
Yellow Flower,			
Japonica,			
12 to 18 inches.....\$	1.25	\$ 10.00	\$ 80.00
18 to 24 inches.....	1.50	12.00	
White, (Rhodotyphus K.),			
2 to 3 feet.....	1.50	12.50	
LILAC, Josika,			
Pink,			
3 to 4 feet.....	1.50	14.00	
Purple,			
12 to 18 inches.....	.50	5.00	
18 to 24 inches.....	.75	6.00	
2 to 3 feet, heavy.....	1.00	9.00	
3 to 4 feet.....	1.50	11.00	
4 to 5 feet.....	2.00	15.00	
White,			
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.50	12.00	
Chas. X.,			
2 to 3 feet.....	2.00	17.50	
3 to 4 feet.....	2.50	20.00	
Tree Form.....	2.50		
Persian, Purple and White,			
18 to 24 inches.....	1.50	12.50	
2 to 3 feet.....	1.50	13.00	
3 to 4 feet.....	1.75	15.00	
Villosa, Pink,			
2 to 3 feet.....	1.50	14.00	
3 to 4 feet.....	1.75	16.00	
MAHONIA AQUIFOLIA,			
2 to 3 feet.....	1.75	15.00	
PHILADELPHUS,			
White Flower,			
Coronarius, Grandiflora,			
12 to 18 inches.....	.50	4.00	
18 to 24 inches.....	.75	6.00	40.00
2 to 3 feet.....	1.00	8.00	50.00
3 to 4 feet.....	1.25	10.00	75.00
4 to 5 feet.....	1.50	12.50	
POTENTILLA, Fruticosa,			
Yellow,			
18 to 24 inches, heavy	1.75		
PEACH, (Purple Leaf),			
3 to 4 feet.....	2.00		
PRUNUS,			
Pissardi, (Purple Leaf),			
2 to 3 feet.....	2.00	15.00	
3 to 4 feet.....	2.50	20.00	
Tribola, Pink,			
2 to 3 feet, well			
branched	2.00	16.00	
3 to 4 feet.....	2.50	20.00	
PRIVET,			
Amour River North, (Hardy Species),			
12 to 18 inches, light-			
ly branched		2.50	20.00
12 to 18 inches, well			
branched		3.00	25.00

	10	100	1000
18 to 24 inches, well branched		\$ 5.00	\$ 40.00
2 to 3 feet, well branched		6.00	50.00
3 to 4 feet, 6 branch- es and up.....		8.00	75.00
Ibota,			
12 to 18 inches.....		2.50	20.00
18 to 24 inches.....		3.50	30.00
2 to 3 feet.....		5.00	40.00
3 to 4 feet, extra heavy		6.00	50.00
Regel's,			
12 to 18 inches.....		4.00	25.00
18 to 24 inches.....		5.00	40.00
2 to 3 feet.....		7.00	60.00
3 to 4 feet.....		8.00	70.00
RED BUD,			
Purple Flower,			
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.50	12.00	
3 to 4 feet.....	2.00	15.00	
RHUS, (Sumach),			
Cotinus (Purple Fringe),			
18 to 24 inches.....	1.00	7.00	
2 to 3 feet.....	1.50	10.00	
3 to 4 feet.....	1.75	17.00	
4 to 5 feet.....	2.50	20.00	
Copalina,			
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.50	10.00	
Glabra,			
2 to 3 feet.....	1.00	8.00	
3 to 4 feet.....	1.25	10.00	
4 to 5 feet.....	1.50	12.00	
Typhina,			
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.50	12.00	
4 to 5 feet.....	1.75	15.00	
Typhina Lacinata (Fern Leaf),			
12 to 18 inches.....	.75	5.00	
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.50	12.00	
SNOWBERRY,			
Pink Flower,			
White, (Smp. Racemosis),			
18 to 24 inches.....	1.00	8.00	60.00
2 to 3 feet.....	1.25	10.00	70.00
3 to 4 feet.....	1.50	12.00	80.00
Red, (Smp. Vulgaris),			
12 to 18 inches.....	.50	4.00	25.00
18 to 24 inches.....	1.00	6.00	30.00
2 to 3 feet.....	1.25	7.00	40.00
3 to 4 feet.....	1.50	8.00	50.00

	10	100	1000
SPIREA,			
Anthony Waterer, (Dwarf Red),			
12 to 18 inches.....\$	1.50	\$ 13.00	\$125.00
18 to 24 inches.....	1.75	15.00	140.00
24 to 30 inches, heavy	2.00	18.00	
Aurea, (Golden), White,			
2 to 3 feet.....	1.00	9.00	
3 to 4 feet.....	1.25	11.00	
Arguta, White (Dwarf),			
2 to 3 feet.....	1.50	14.00	
Callosa Alba, White, (Dwarf)			
18 to 24 inches, heavy	1.50	12.00	
Billardi, Pink and White,			
12 to 18 inches.....		4.00	
18 to 24 inches.....	.50	5.00	
2 to 3 feet.....	1.25	8.00	
3 to 4 feet.....	1.50	12.00	
Reevesiana, Fl. Pl.,			
2 to 3 feet.....	1.25	10.00	80.00
3 to 4 feet.....	1.50	14.00	125.00
Van Houttei, White,			
12 to 18 inches.....	.50	4.00	
18 to 24 inches.....	.75	6.00	
2 to 3 feet.....	1.00	8.00	75.00
3 to 4 feet.....	1.50	12.00	100.00
Opulifolia, White,			
12 to 18 inches.....		3.00	
18 to 24 inches.....	.50	5.00	
2 to 3 feet.....	.75	7.00	
3 to 4 feet.....	1.00	9.00	
4 to 5 feet.....	1.50	12.00	
5 to 6 feet.....	1.75	15.00	
Thunbergii, White, (Dwarf),			
18 to 24 inches.....	1.50	14.00	
TAMIRAX,			
Pink and Red Flower,			
Assorted,			
2 to 3 feet.....	1.00	8.00	
3 to 4 feet.....	1.25	10.00	
4 to 5 feet.....	1.50	14.00	
Hispidia,			
2 to 3 feet.....	1.20	10.00	
3 to 4 feet.....	1.50	12.00	
THORN,			
Pink and Red, Flower,			
Flowering,			
2 to 3 feet.....	1.50	14.00	
3 to 4 feet.....	1.75	16.00	
4 to 5 feet.....	2.50	20.00	

	10	100	1000
VIBURNUM,			
White Flower,			
Dentatum,			
3 feet	\$ 1.75	\$ 15.00	
Opulus, (High Bush Cranb.,			
12 to 18 inches.....	.60	5.00	
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.25	10.00	
3 to 4 feet.....	1.50	13.00	
Opulus, Sterilis (Snowball),			
18 to 24 inches.....	1.00	8.00	
2 to 3 feet.....	1.25	12.00	
3 to 4 feet.....	1.50	14.00	
Lantana,			
18 to 24 inches.....	1.00	7.00	
2 to 3 feet.....	1.25	9.00	
3 to 4 feet.....	1.50	12.00	
Lantago,			
3 to 4 feet.....	2.50	20.00	
Sieboldii,			
2 to 3 feet.....	2.00	18.00	
Placatum,			
3 feet heavy.....	1.75	16.00	
Tomentosa,			
3 feet heavy.....	1.75	16.00	
WEIGELIA,			
White, Pink and Red Flowering,			
Alba	2.00	18.00	
Florabunda, 3 feet.....	1.75	14.00	
Rosea,			
2 to 3 feet.....	1.50	10.00	
3 to 4 feet.....	1.75	14.00	
Variegata, 2 to 3 feet.....	1.75	15.00	

VINES AND CREEPERS

AMPELOPSIS,		
Engelmanii,		
2 year	1.25	10.00
3 year	1.50	12.00
Quinquefolia, (American Ivy),		
2 year	1.25	10.00
3 year	1.50	12.00
Veitchii, (Boston Ivy),		
2 year	1.50	12.00
3 year, heavy.....	1.75	15.00
BITTERSWEET,		
(Celastrus Scandens),		
2 yr. No. 1.....	1.50	12.00
3 yr. No. 1.....	2.00	15.00
CLEMATIS,		
Jackmanii, Blue Flower,		
2 yr., No. 1.....	2.25	20.00
Henryii, White Flower,		
2 yr., No. 1.....	2.25	20.00
Mde. Andre, Red Flow-		
er, 2 yr., No. 1.....	2.25	20.00
Paniculata, White Flower,		
2 yr. No. 1.....	1.50	12.00
3 yr. No. 1.....	1.75	14.00

	10	100	1000
HONEYSUCKLE,			
Red, White and Pink, in assortment,			
2 yr. No. 1.....\$	1.25	\$ 10.00	
3 yr. No. 1.....	1.50	12.00	
MATRIMONY VINE,			
Pink, Chinese			
2 yr. No. 1.....	1.00	8.00	75.00
3 yr. No. 1.....	1.25	10.00	80.00
TRUMPET VINE,			
2 yr. No. 1.....	1.50	12.00	
WISTARIA,			
Purple Chinese,			
2 yr. No. 1.....	1.25	10.00	
3 yr. No. 1.....	1.50	12.00	

CLIMBING ROSES

Climbing American Beauty,			
(New), very fine,			
2 yr. No. 1.....	1.50	14.00	125.00
3 yr. No. 1.....	2.00	18.00	150.00
Crimson Rambler,			
3 yr. No. 1.....	1.75	15.00	
2 yr. No. 1.....	1.50	12.00	
Dorothy Perkins, (Pink),			
2 yr. No. 1.....	1.50	12.50	100.00
3 yr. No. 1.....	1.75	15.00	140.00
Excelsa, (Red Dorothy Perkins),			
2 yr. No. 1.....	1.50	12.50	100.00
3 yr. No. 1.....	1.75	15.00	
Hiawatha,			
2 yr. No. 1.....	1.50	12.50	100.00
3 yr. No. 1.....	1.75	15.00	140.00
Lady Gay, Pink,			
2 yr. No. 1.....	1.50	12.50	
Seven Sisters, Pink,			
2 yr. No. 1.....	1.50	12.00	100.00
Tousandschon,			
2 yr. No. 1.....	2.00	17.00	
White Dorothy Perkins,			
2 yr. No. 1.....	1.50	12.50	100.00
3 yr. No. 1.....	1.75	15.00	140.00

BUSH ROSES

Crimson Baby Rambler,			
(Dwarf),			
2 yr. No. 1.....	2.00	17.50	
3 yr.....	2.50	20.00	
Pink Baby Rambler,			
(Dwarf),			
2 yr. No. 1.....	2.00	17.50	
3 yr.....	2.50	20.00	
White Baby Rambler,			
(Dwarf),			
2 yr. No. 1.....	2.00	17.50	
3 yr.....	2.50	20.00	

	10	100	1000
Moss Roses, in general assortment, 2 yr., No. 1.....\$	1.75	\$ 15.00	
Frau Karl Druski, White	2.00	13.00	
Grus an Teplitz, 2 yr. No. 1, Red	2.00	13.00	
Rosa Blanda, 2 yr. No. 1.....	1.25	12.00	
3 yr. No. 1.....	1.50	14.00	
Rugosa, 3 yr. No. 1.....	1.50	12.00	
Rugosa Double White, Sir Thomas Lipton, 2 yr. No. 1.....	2.00	13.00	
Setigera, (Prairie Rose), 2 yr. No. 1.....	1.25	10.00	30.00
3 yr. No. 1.....	1.50	12.00	100.00
Sweetbriar, 2 yr. No. 1.....	1.25	10.00	30.00
3 yr. No. 1.....	1.50	12.00	100.00
Teas and Hybrid Teas, 2 yr. No. 1.....	1.75	15.00	
3 yr. No. 1.....	2.50	20.00	

Cochet, white.

Cochet, pink.

Radiance, opal Rose.

Ecarlate, bright red.

Laurent Ecarlate, crimson.

Etoile de France, dark red.

Helen Gould, bright red.

Miss C. Ford, rose pink.

HARDY PERENNIALS

ACHILEA,

The Pearl White.....	1.00	5.00	40.00
Millefolium, Red.....	1.00	5.00	40.00

ANCHUSA,

Cherules, Blue Flower....	1.00	8.00	
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AQUILEGIA,

Candensis	1.00	6.00	
California Hybrid	1.00	6.00	
Chrysantha (Yellow)	1.00	6.00	
Chrysantha Grand Alba ..	1.00	6.00	
Coerulea, Blue Shades....	1.00	7.00	

ASTERS, (Hardy),

Pinus Albus, Pinus blue, Supcoedrulus	1.00	5.00	
Novae Angliac, (Hardy)	1.00	7.00	

BLEEDING HEART,

Clumps	1.75	15.00	
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BOCCONIA CORDATE,

Plum Poppy	1.00	6.00	
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BOLTONIA,

Asteroides75	5.00	40.00
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CAMPANULA,

Carpatia	1.00	6.00	
Medium, Blue, White and Rose	1.00	6.00	
Rapunculoides	1.00	6.00	

	10	100	1000
CARNATION,			
Grenadin, Red.....\$	1.00	\$ 5.00	
CHRYSANTHEMUM,			
Hardy out-door named varieties	1.00	6.00	
COREOPSIS,			
Yellow Flower.....	1.00	5.00	40.00
DAISY,			
Shasta Alaska	1.00	6.00	
DELPHINIUM,			
Blue Flower, (Hardy Larkspur)	1.00	6.00	
Belladonna	1.00	7.00	
Formosum	1.00	7.00	
Formosum Coelestinum	1.50	10.00	
DIGITALIS,			
Gloxina Flora, White, Purple and rose.....	1.00	6.00	
DIANTHUS PLUMARIUS,			
Garden Pink).....	1.00	6.00	
Latifolius	1.00	5.00	
EULALIA,			
Gracilima	1.00	5.00	
Variegata and Zebrina..	1.00	8.00	
FERNS, (hardy),			
Pteris Aquina	1.00	9.00	
Onoclea Sinsebelis	1.00	8.00	
GAILLARDIA,			
Yellow and Red, Grandiflorum .....	.75	5.00	40.00
GYPSOPHILLA P. G.....	1.00	5.00	
FUNKIA,			
In assortment, Blue Flower	1.00	4.00	
Subcordata, Grandiflorum	1.75	15.00	
Variegata	1.00	6.00	
FORGET-ME-NOTS,			
Blue	1.00	4.00	25.00
HYBISCUS,			
(Meehan's Mallow Marvels),			
Clumps, Extra heavy.....	1.50	8.00	
Strong Plants, mixed.....	1.00	5.00	
HEMEROCALLIS,			
Thunbergii, Orange flowered	1.00	5.00	30.00
Lemon Lily	1.00	5.00	40.00
HOLLYHOCKS,			
Dbl, White, Rose Scarlet and Flesh color.....	1.00	6.00	
IRIS, GERMAN,			
Names var. as follows....	1.00	3.00	25.00
Mde Chereau, standards and falls white edger with light blue.			
Mrs. H. Darwin, standards white falls violet.			
Florentiana, white.			
Black Prince, standards deep blue falls dark purple.			
Harlequin, white splashed with lavender.			
L'Avenier, standards and falls self color of delicate lavender.			

Sampson, standards golden yellow, marked with maroon.

Celeste, standards and falls azure blue.

Many other good ones.

	10	100	1000
Pallida Delmatica, finest of all	\$ 1.50	\$ 8.00	
Alpine Dwarfs, yellow and purple	1.00	5.00	
Siberian, Yale Blue, and Snow Queen, strong plants	1.00	4.00	
Sulphura	1.00	7.00	
MONARDA FISTULOSA , Red Flowered	1.00	5.00	
ONETHERA YOUNGII ,	1.00	5.00	
POPPY, ORIENTAL ,	1.00	7.00	
PHLOX , Mixed colors, strong field grown plants.....	.50	5.00	
Athis	1.00	6.00	
Coquilicot, Red Flower..	1.00	6.00	
Baron Van Deton, Red Flower	1.00	7.00	
Boule de Fue, Red Flow'r	1.00	6.00	
Eclerieur, Red Flower....	1.00	6.00	
Elizabeth Campbell, Salmon Pink Flower.....	1.00	7.00	
Pantheon, Pink Flower..	1.00	7.00	
Pyramidallis, W h i t e Flower	1.00	5.00	
Jean Barth, Rose Color Flower	1.00	6.00	
Reich Von Hockberg, Dark Red Flower.....	1.00	7.00	
Rynstrom, Rose Color Flower	1.00	7.00	
R. P. Struthers, Purple..	1.00	6.00	
Wildar, Blue.....	1.00	6.00	
PLATYCODON , Mariesi (White) Dwarf Chinese Bell Flower....	1.00	5.00	
Mariesi (Blue) Dwarf Chinese Bell Flower....	1.00	5.00	
Grandiflora (Blue).....	1.00	5.00	
Grandiflora (White).....	1.00	5.00	
PYRETHRUM , Uliginosa Stellata (Painted Daisy)	1.00	5.00	
PEONY , Dbl. Red, 3 to 5 eyes.....	1.25	10.00	
Dbl. Pink, 8 to 10 eyes....	3.50	25.00	
Dbl. Pink, 3 to 5 eyes.....	1.00	8.00	75.00
Dbl. White, 3 to 5 eyes..	1.50	10.00	
Dbl. White, 5 to 10 eyes, (clumps)	4.00	35.00	

	10	100	1000
Officinalis Rubra , dark red early peony	2.50	20.00	
Atrosinguiana , Red.....	1.75		
Alexander Dumas , Tri-col.	1.50	10.00	
B. F. Jones , Pink.....	1.75	11.00	
Carnation , Red.....	1.75	15.00	
Crimson Queen , solid in- tense crimson.....	1.75	16.00	
Daubenton , Lilac Rose, silvery tip	1.50	10.00	
Duchess de Menours , sul- phur white.....	2.00	18.00	
Edouard Andra , Dark red, fine	2.00		
Ella Christine Kellway , creamy white	3.00		
Excelsior , Crimson	3.00		
Felix Crousse , Best of all red	4.00	35.00	300.00
Festiva Maxima , Best of all white.....	2.00	16.00	140.00
Fraggans Red	1.50	10.00	
Grandiflora Rubra , Red.....	1.50	10.00	
Humeii , Cherry Pink.....	2.00	15.00	
La Coquett , Tri-color.....	1.75	15.00	
Mde. de Verneville , Rose..	2.00	15.00	
Meissioner , Purplish Red	2.00		
Monsieur Boucharlot Aine , Violet Rose.....	1.75	16.00	
Mrs. Willard , Pink.....	1.75	16.00	
Monsieur Jules Elie , Lilac rose	5.00	40.00	
Mde. Crousse , White.....	1.75	16.00	
Queen Victoria , White.....	1.50	10.00	
Queen Victoria , Large clumps, 5 to 6 yr.....	5.00	40.00	
Richardson's Rubra Su- perba	2.00		
Souvenir De L'Exposition De Lille	2.00	18.00	
RANUNCLUS , Acris , Bachelor Button, Yellow Flower	1.00	5.00	
RUDEBECKIA , Golden Glow.....	.75	5.00	
SEDUM , Spectabilis	1.00	6.00	
Brilliant	1.00	6.00	
SPIREA , Filipendula White Flow- ered	1.00	4.00	

	10	100	1000
TANSY, Yellow Flowering.....	1.00	4.00	
YUCCA, Filamentosa, White Flowering, 2 yr.....	.75	4.00	

TENDER BULBS FOR SPRING

CANNAS, DAHLIAS AND GLADIOLAS

Write for prices for Spring 1919

SPECIAL PRICES ON LINING OUT STOCK

Notice—Our plants are grown from hardwood cuttings and are much superior to the small light-rooted plants grown from green wood cuttings.

	100	1000	5000
ARALIA, Pentaphylla, 12 to 18 inches	\$ 4.00	\$ 30.00	
Spinosa, 1 yr. No. 1.....	4.00		
BARBERRY, Thunbergii Seedlings, 6 to 12 inches.....	1.50	10.00	
Thunbergii Seedlings, 4 to 6 inches.....	1.00	7.00	
BITTERSWEET, American and Japan.....	2.00	15.00	
CORNUS, Floridus, 18 to 24 inches	3.50	30.00	
Paniculata, 8 to 12 in....	3.00	20.00	
Sibericus, 12 to 18 inches	2.50	15.00	
Stolonifero, 12 to 18 in...	2.50	20.00	
CYDONIA, Japonica, (Japan Quince), No. 1.....	2.50	15.00	
No. 2.....	2.00	12.00	
DEUTZIA, Gracilis, dwarf, No. 1.....	3.00	25.00	
Lemoni, dwarf, No. 1.....	3.00	25.00	
Pride of Rochester and Crenata, 12 to 18 inch	2.50	20.00	
ELDER, Golden, 12 to 18 inches..	3.50	30.00	
Fern Leaf, 12 to 18 in....	2.50	20.00	
FORSYTHIA, In assortment, 12 to 18 inches	2.00	15.00	
HONEYSUCKLE, Red, White and Pink. Tartarian, 10 to 12 in....	1.50	15.00	
2 Yr. extra, 12 to 18 in...	2.50	20.00	
Bella Albida, 2 yr., 12 to 18 inches	2.00	18.00	
Bella Chrysantha, 12 to 18 inches	2.50	20.00	

	100	1000	5000
Morroweii 12 to 18 in.....\$	2.50	\$ 20.00	
Morroweii Pink, 12 to 18 inches	2.50	20.00	
HYDRANGEAS,			
P. G., 2 yr. extra strong-rooted	3.50	30.00	
Strong rooted layers.....	3.00	25.00	
Arborescens Sterilis, 1 yr. from cuttings.....	4.00	30.00	
2 Yr. layers.....	5.00	40.00	
JUNEBERRIES,			
12 to 18 inches.....	3.00	25.00	
LILAC,			
Persian in assortment, 1 yr., No. 1.....	4.00	37.50	
Purple, 8 to 12 inches....	2.50	20.00	
Villosa, 2 yr., 8 to 12 inches	4.00	35.00	
PHILADELPHUS,			
Aurea, 1 yr., No. 1.....	4.00	35.00	
Coronarius, 12 to 18 inches	2.00	15.00	
Grandiflora, 12 to 18 in.	2.50	18.00	
PRUNUS, Prumilla,			
.....	3.00	25.00	
PRIVET,			
Amour River North (Hardy), 12 to 18 in....	2.00	15.00	
Ibota, No. 1, 4 to 6 inches	1.00	5.00	4.00
6 to 12 inches.....	2.00	10.00	
Regels, cuttings.....	3.50	30.00	
RHODOTYPHUS, Kerroides			
No. 1.....	3.00	22.00	
RHUS, Summach,			
Copalina No. 1.....	3.00	25.00	
Glabra, No. 1.....	2.50	20.00	
Typhina	2.50	20.00	
Typhina Lacinata No. 1	4.00	35.00	
ROSES,			
Rosa Acicularis, 6 to 15 inches	2.00	18.00	
Rosa Blanda, 6 to 15 inches	2.00	18.00	
Rosa Carolina, 2 yr. No. 1	2.00	18.00	
Rosa Caniana, 6 to 15 inches	2.50	20.00	
Rosa Lucida, 6 to 15 inches.....	2.50	20.00	
Rosa Natidia, 6 to 15 inches	2.50	20.00	
Rosa Rugosa, 2 yr. No. 1, extra strong	2.50	20.00	

	100	1000	5000
Rosa Rubifolia, 8 to 12 inches	\$ 3.00	\$ 25.00	
Rosa Rubiginosa (Sweet-briar) 6 to 15 inches....	2.50	20.00	
Rosa Setigera, 1 year, No. 1	2.00	15.00	
Rosa, Wischuriana (Memorial Rose)	2.50	20.00	
SNOWBERRY,			
White, (Racemosa Alba)	2.50	20.00	
Red, (Symp. Vulgaris)....	2.50	18.00	
SPIREA,			
Anthony Waterer, No. 1	3.00	25.00	
Aurea	2.50	20.00	
Bethelman's 12 to 18 inches	2.50	18.00	
Billardii, Opulfolia, 12 to 18 inches, strong.....	2.50	20.00	
Callosa Alba, and Froebelli, 2 year.....	3.00	25.00	
Van Houtteii, 12 to 18 inches	2.50	20.00	
VIBURNUM,			
Lantagao, 6 to 10 inches	3.50	30.00	
Molli, No. 1.....	5.00	40.00	
Opulus, (High Bush Cranberry), 4 to 6 inches.....	2.00	15.00	
6 to 10 inches.....	2.50	20.00	
Opulus, Sterilis (Snowball), 1 Year layers.....	3.00	27.50	
2 Year Cuttings.....	4.00	35.00	
Placatum, (Japan Snowball) 12 to 18 inches	3.50	30.00	
VITIS RIPARIA, (Wild Grape)			
	2.50	20.00	
TAMIRAX,			
Amurensis	2.00	15.00	
Glauca	2.50	20.00	
Hispida E.....	3.00	25.00	
WEIGELIA,			
Rosea, 12 to 18 inches....	3.50	27.50	
2 Yr., 18 to 24 inches.....	4.00	35.00	
Van Houtteii, 12 to 18 inches	3.50	27.50	
AMPELOPSIS,			
Quinquifolia (Virginia Creeper)	2.00	18.00	
CHINESE MATRIMONY VINE			
	2.00	15.00	

	100	1000	5000
WISTARIA,			
Chinese Purple	\$ 3.50	\$ 30.00	
ASH,			
European Mountain, 1 to 2 feet	3.00		
AILANTHUS,			
12 to 18 inches.....	2.00		
18 to 24 inches.....	2.50		
2 to 3 feet, transplanted	3.00		
ELM,			
10 to 12 inches.....	1.00	4.00	
12 to 18 inches.....	1.25	5.00	
18 to 24 inches.....	2.00	6.00	
CATALPA Speciosa,			
12 to 18 inches.....	1.50	4.00	
18 to 24 inches.....	2.00	6.00	
LOCUST,			
Black, 18 to 24 inches....	2.00	6.00	
Honey, 18 to 24 inches, 2 year	2.00	10.00	
MULBERRY,			
Russian,			
12 to 18 inches.....	1.00	5.00	
18 to 24 inches.....	1.50	6.00	
POPLAR,			
Carolina,			
1 to 2 feet.....	1.50	10.00	
2 to 3 feet.....	2.00	15.00	
3 to 4 feet.....	3.00	20.00	
Lombardy,			
1 to 2 feet.....	2.00	10.00	
2 to 3 feet.....	3.00	15.00	
SYCAMORE,			
1 to 2 feet.....	1.50	15.00	
WILLOW,			
Golden,			
1 to 2 feet.....	2.00	10.00	
2 to 3 feet.....	2.50	12.00	
3 to 4 feet.....	3.00	15.00	
Laurel Leaf,			
1 to 2 feet.....	2.00	15.00	
2 to 3 feet.....	2.50	20.00	
Pussy,			
1 to 2 feet.....	2.00	10.00	
2 to 3 feet.....	2.50	12.00	
3 to 4 feet.....	3.00	15.00	

CUTTINGS HAND MADE

Knife cut and much superior to shear or machine made cuttings. You get a larger percentage of plants to grow from the hand made cuttings.

Send us your cutting list for Special Prices.



PROTECT THE SONG BIRDS

Without the song birds all of our food crops would be destroyed by insects. They save millions of bushels of grain, fruit and vegetables every year. It is your duty to protect them and furnish them with safe homes in which to raise their young. You will be repaid a thousand fold for they will free your grounds and gardens from insect pests and gladden your heart with their beauty and song.

One man says a pair of Crested Flycatchers has nested in his pear tree for three years. Up to this time the tree had never been sprayed, yet he picked over eight bushels of pears from the tree with not a worm hole in one of them. The pair of flycatchers was certainly a cheaper and better investment than a spraying machine.

We carry the following bird houses in stock which we can furnish to the trade at wholesale at the following prices:

	Each	Dozen
Purple Martin House, twenty room,		
Cottage style	\$16.00	\$144.00
Colonial style	65.00	
Queen Anne style.....	45.00	
Wren House,		
No. 5021, small size.....	.60	6.00
No. 2051, medium size.....	.75	8.00
No. 1025, large size.....	1.00	10.00
Blue Bird Houses,		
Small size	2.00	20.00
Medium size	3.00	30.00
Large size	4.00	40.00
Woodpecker Houses.....	1.50	10.00
Great Crested Fly Catcher Houses,		
Small size	2.00	20.00
Medium size	3.00	30.00
Large size	4.00	40.00
White-bellied Swallow Houses.....	3.00	30.00
Sparrow Traps	7.00	70.00

WRITE US FOR SPECIAL PRICES ON
EVERGREEN SEEDLINGS
FOR SPRING 1919

Live Wire ADVERTISING

IT PAYS TO ADVERTISE. One of our brother nurserymen cleaned up between Twenty and Twenty-Five Thousand Dollars this last year and made every nickel of it advertising. This firm didn't have a salesman on the road.

Our Home Beautifying Folder is a business-getter. One firm writes us that it brought them a landscape job the second day. These folders are printed with your firm's name and address; they are just the thing for the education of your prospective buyers, customers and friends. They contain Seventeen of the finest photographs of landscape, porch, foundation, screen and corner plantings.

Prices : \$2.50 per 100 ; \$7.50 for 500 ; \$12.00 per 1000.

Photographic Landscape Sets

Each set consisting of twelve of the finest photographs of Landscape and foundation plantings. Every one a perfect print Six by Eight inches.

Place a set of these prints with each one of your salesmen as they make the proper appeal to close a contract and put the final convincing touch to your salesman's argument.

They are just what your salesmen have been looking for, will increase his efficiency and pay for themselves the first day.

This is not theory for we have put this into practice and know.

Our prices barely cover the cost of production ; your money back if not more than satisfied.

PRICE \$5.00 PER SET